

## 650-059 Sales Expert

### Cisco LCSARS Cisco Lifecycle Services Advanced Routing and Switching

**650-059: LCSARS Cisco Lifecycle Services Advanced Routing and Switching**

**Practice Exam:** 650-059 Exams

**Exam Number/Code:** 650-059

**Exam Name:** LCSARS Cisco Lifecycle Services Advanced Routing and Switching

**Questions and Answers:** 50 Q&As

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1. Which of these best describes the actions you would take during the technology strategy development service component?

A. analyze the customer's business requirements and recommend the appropriate technologies to meet those business requirements.

B. identify the customer's business requirements for the proposed solution.

C. address the customer's physical site requirements.

D. determine the appropriate end user training needed for the technology solution.

Answer: A

2. Execute the systems acceptance test plan is an activity that is part of which service component in the implement phase?

A. phased implementation

B. acceptance testing

C. staff training

D. full system migration

Answer: B

3. Identify a customer support model for the solution is an activity that is part of which service component in the plan phase?

- A. operations readiness assessment
- B. planning project kickoff (deployment project management)
- C. operations plan development
- D. system requirements validation

Answer: A

4. Utilizing a trouble ticketing system to track problems is a part of which service component in the operate phase?

- A. operations setup
- B. change management
- C. problem management
- D. systems monitoring

Answer: C

5. Which service component would you typically perform prior to the handover to the customer's operations organization and involves running tests to ensure that the solution is ready for production?

- A. skill assessment
- B. systems integration
- C. project close out
- D. acceptance testing
- E. security check

Answer: D

6. Review both the business and technical requirements is an activity that is part of which service component in the prepare phase?

- A. business case development
- B. customer education
- C. high level design development
- D. account planning

Answer: A

7. In which service component of the optimize phase would you assess the routing and switching system and recommend activities such as optimizing device configurations, capacity planning, or traffic analysis?

- A. change management
- B. technology assessment
- C. security assessment
- D. security administration
- E. operations assessment
- F. operations readiness assessment

Answer: B

8. During which implement phase service component would you perform a re-cap of the solution implementation in order to elicit customer feedback?

- A. select fault management tools and products
- B. operations setup
- C. project closeout
- D. change management

Answer: C

9. Which three of these service components are included in the optimize phase? (choose three.)

- A. change management

- B. security administration
- C. technology assessment
- D. operations assessment
- E. operations readiness assessment
- F. security assessment

Answer: CDF

10. Which two of these activities comprise the problem management service component in the operat phase? (choose two.)

- A. send a replacement module
- B. schedule a maintenance window
- C. manage the problem
- D. identify the problem
- E. confirm roles and responsibilities

Answer: CD

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